



transformative wave
TECHNOLOGIES

Transformative Wave Technologies
Kent, Washington
www.transformativewave.com

Seattle Business

WASHINGTON'S LEADING BUSINESS MAGAZINE

OCTOBER 2011 • SEATTLEBUSINESSMAG.COM

Seattle Mariners VP of
ballpark operations Scott
Jenkins at Safeco Field

WILL STATE
GOVERNMENT
FINALLY QUIT THE
BOOZE BIZ?

BEST PRACTICES
FOR BELEAGUERED
ARTS MANAGERS

The Washington GREEN 50

LEADING THE
WAY TOWARD
SUSTAINABILITY



WASHINGTON GREEN 50



technology/cleantech
(small company)

Transformative Wave Technologies, Kent

TWT retrofits existing HVAC systems to increase their energy and cost efficiency.

catalystec.com



manufacturers of the



CATALYST
Efficiency Enhancing Controller
Patent Pending

North America's Leading Energy
Efficiency Solution for
Constant Volume HVAC Systems

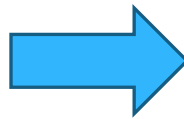
The CATALYST converts constant volume RTUs into highly efficient single-zone VAV with Demand Control Ventilation and Advanced Economizer Control



CATALYST
Efficiency Enhancing Controller
Patent Pending

- Proven track record of reducing overall energy use by 25%-40%
- Maintains comfort & assures indoor air quality
- Automatic air flow adjustments to protect equipment.
- Integrates with many existing Building Automation Systems
- Demand-Response Capability

The CATALYST is delivered as a complete retrofit “kit”



Pre-engineered, pre-programmed, and can be installed in only a few hours.
Produces a repeatable and scalable process with predictable results.

Energy Saving Strategies

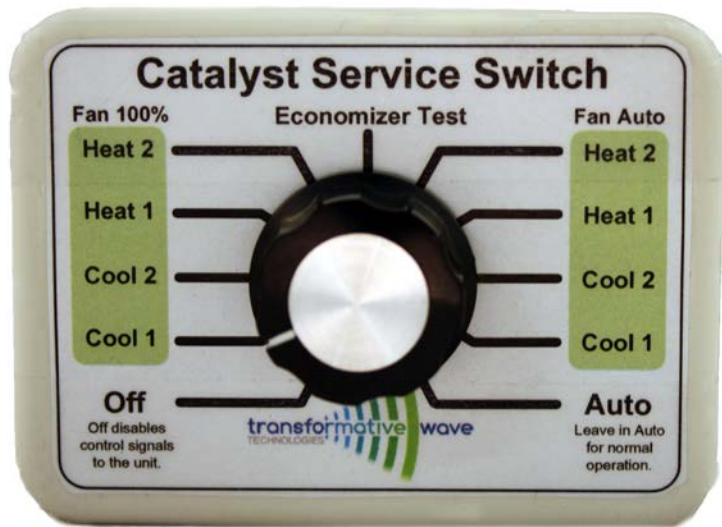
**Integrated Economizer with Differential
Changeover Control**

**Variable Speed Fan Control to Match the
Needs of the Space Served**

**Elimination of Over-Ventilation via
Demand Control Ventilation (DCV)**

Remediation of Service and Operational Issues

CATALYST Service Switch



- A multi-position selectable switch for service personnel use. This will enable techs to operate the system in any mode of operation for maintenance purposes.
- The use of the service switch will suppress data collection by the eIQ Platform to avoid negative impact on fault detection and historic comparison functions.

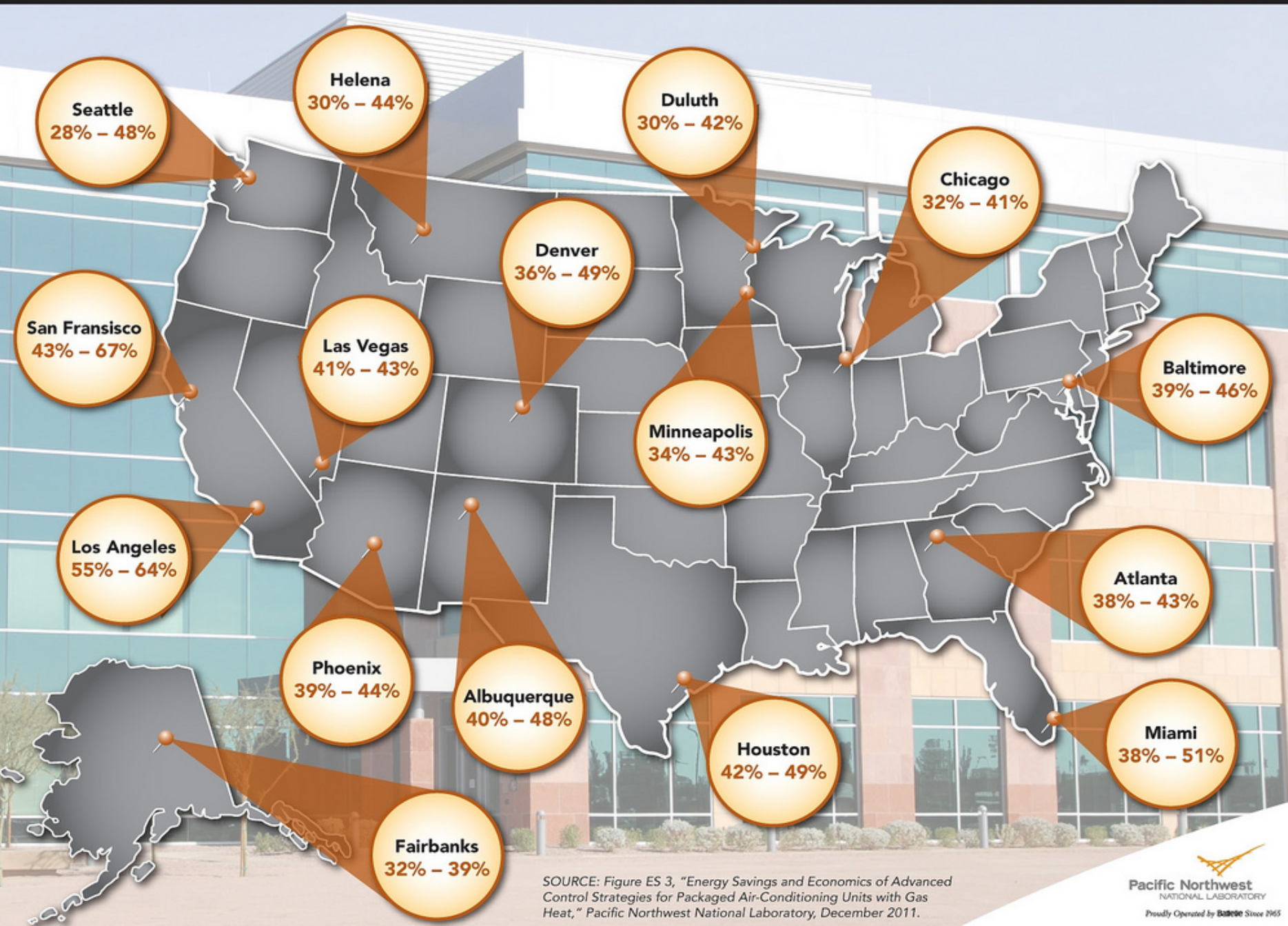
Empowers contractors to easily perform preventative maintenance without undermining the CATALYST installation.

Department of Energy

The CATALYST is the basis of the
recently announced
ADVANCED RTU CAMPAIGN



ESTIMATED COST SAVING RANGES FOR U.S. COMMERCIAL BUILDING HVACs WITH EFFICIENCY CONTROLS



SOURCE: Figure ES 3, "Energy Savings and Economics of Advanced Control Strategies for Packaged Air-Conditioning Units with Gas Heat," Pacific Northwest National Laboratory, December 2011.

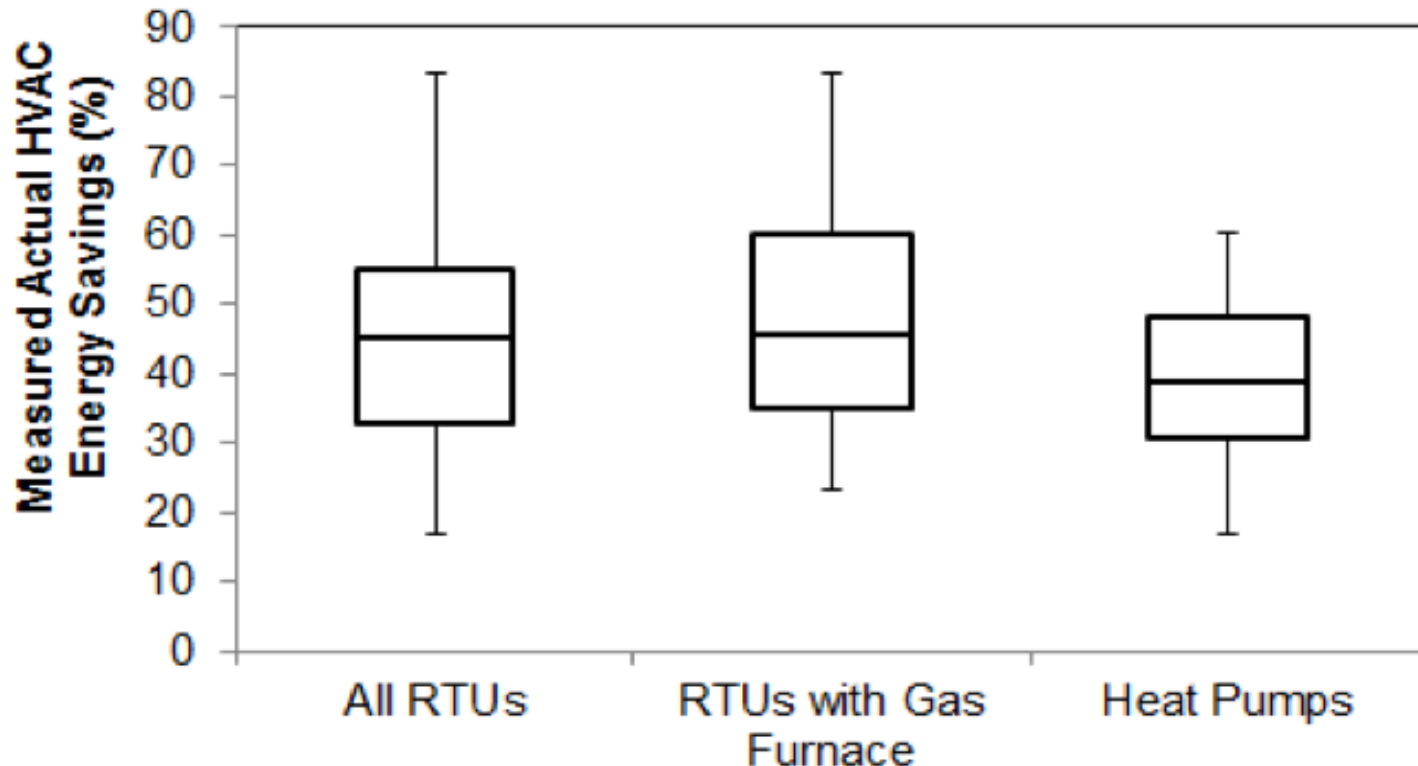
Prepared for the U.S. Department of Energy
under Contract DE-AC05-76RL01830

Energy Savings and Economics of Advanced Rooftop Control Strategies: Field Results

W. Wang
N Hung
D Taasevigen

S Katipamula
R Underhill
R Lutes

- Preliminary electricity consumption from 51 RTUs were analyzed
 - 17 RTUs are heat pumps and the rest are air conditioners with gas furnaces



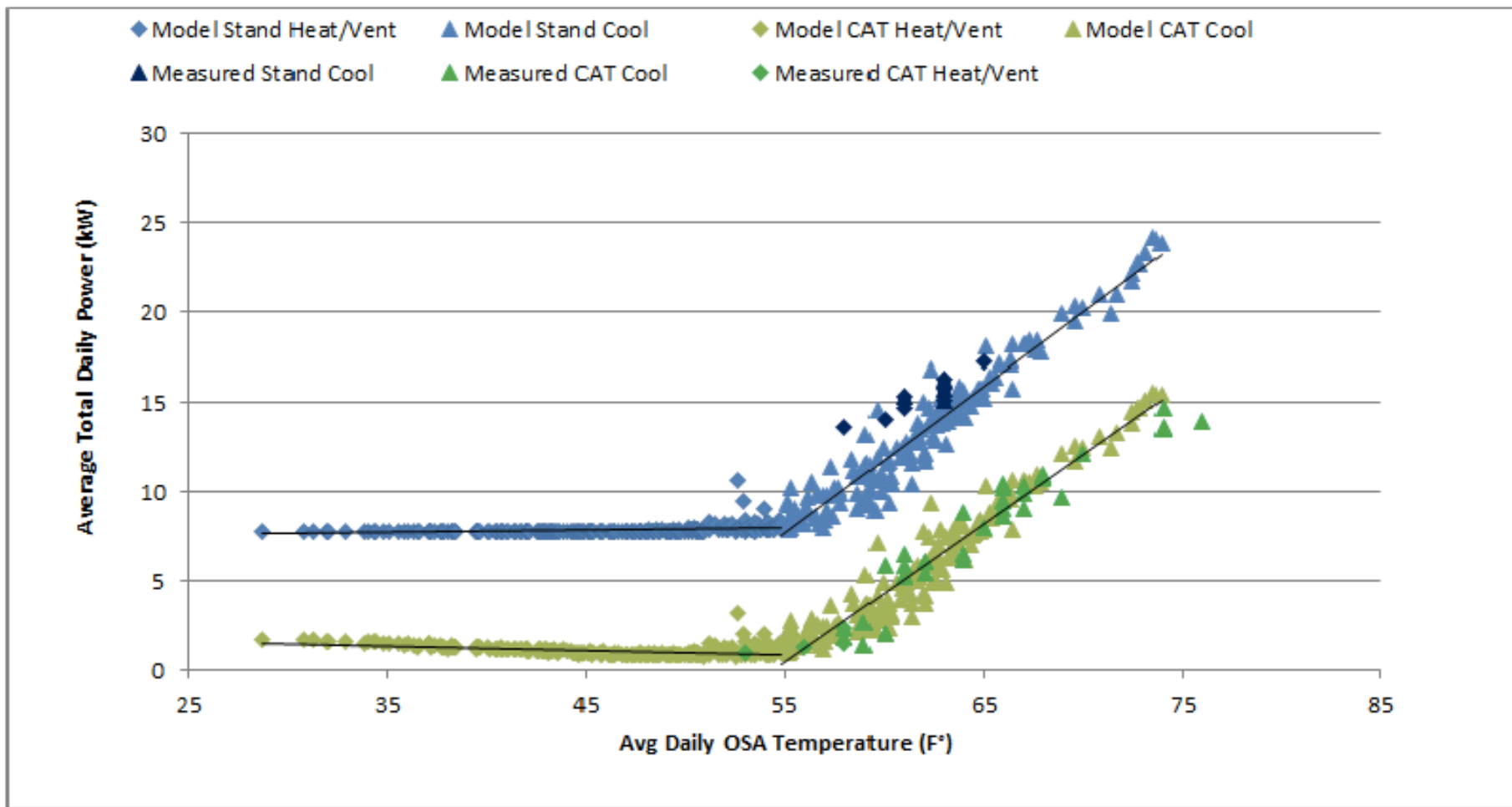


Fig 6. Average Daily Electric HVAC Usage by Average Daily Outside Air Temp.

Case Study



Install Date: March 2010

Location Type: Retail - Showroom

Project Details: HVAC Equipment: (40) Gas/Electric units, Average Size 12.5 Tons
Projected Savings: 327,000 kWh/year

Savings Summary

Projected Payback: 1.8 Years
ROI: 56%
HVAC Fan Energy: 69% Savings in Fan Energy Usage
Utility Bill Analysis: 9% Reduction in Total Building Energy Use



Unit06

Thermostat Commands	
Fan Call	Yes
Cool Call 1	Off
Cool Call 2	Off
Heat Call 1	Off
Heat Call 2	Off
Occupied	Occupied
CO2Sensor	558.3
CO2Setpoint	1000
Outside Air Damper	12 %
Return Air Temperature	69.3 °F
Supply Air Temperature	67.1 °F
Outside Air Temperature	53.4 °F



Valencia Performance Summary

Mode	Standard		CATALYST		Savings		
	Total Energy	Avg Power	Total Energy	Avg Power	Total Energy	Avg Power	
	(kWh)	(kW)	(kWh)	(kW)	(kWh)	(kW)	
Fan	13,234	9.0	4,926	3.3	8,308	5.7	63%
Cooling	5,002	3.9	4,462	3.5	540	0.4	11%
Electric ²	18,236	12.9	9,388	6.8	8,848	6.1	47%
	(Therms)	(BTU/h)	(Therms)	(BTU/h)	(Therms)	(BTU/h)	
Gas ²	1,328	103,251	1,219	94,956	109	8,295	8%
	(MBTU)	(MBTU/h)	(MBTU)	(MBTU/h)	(MBTU)	(MBTU/h)	
Unit Total	195,006	147	153,907	118	41,099	29	20%

¹Based on data collected by the eIQ Energy Intelligence Platform during Measurement & Verification (M&V) period from July 28th to December 15th including 5,854 hours of standard mode unit runtime and 5,927 hours of CATALYST mode unit runtime. Unit 05 excluded from sample

²Cooling & Heating values are for Full CATALYST Installations only (Unit #1 & Unit #3)

- CATALYST technology upgrades have provided an improved energy profile with 20% overall reduction in HVAC energy.
- Annual electrical HVAC savings are projected to exceed 77,000 kWh (48%)
- Analysis based on 4 units due to simultaneous cooling/heating calls from the CPC for Unit 05.
- The site will continue to be monitored for energy performance and fault conditions.



Why stop at
energy efficiency?



optimize



upgrade



perpetuate



What can you do with:
a wireless rooftop network?
real-time connectivity?
40 points of RTU data?
one-minute interval histories?

Performance Monitoring

Visual Fault Reporting

Perpetual Trending

Icon-based Status Indications

Fault Prioritization

Demand Management

Unit sub-metering

Remote Troubleshooting

Outlier Identification

Predictive Maintenance

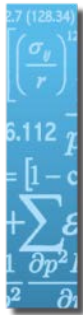
Life Cycle Extension

Advanced Fault Detection and Diagnostic Routines

Portfolio Energy & Performance Management

HVAC Asset Management Tools


e




energy intelligence platform

Powered by **niagara** AX FRAMEWORK®

Select Report

AC_13 CATALYST Communication Status  Supply Air Alert Normal Supply Air Alarm Normal

Space Temperature	72.3 °F
Occupancy Schedule	Occupied
Occupied Heating Setpoint	68.0 °F
Occupied Cooling Setpoint	72.0 °F
Unoccupied Heating Setpoint	62.0 °F
Unoccupied Cooling Setpoint	80.0 °F
Heating Load	0 %
Cooling Load	12 %
CO2Sensor	525.0 ppm
CO2Setpoint	1000 ppm
Outside Air Damper	100 %
Return Air Temperature	73.2 °F
Supply Air Temperature	61.9 °F
Mixed Air Temperature	62.9 °F
Outside Air Temperature	51.6 °F



- ESM Mode
- Occupied
- Fan Cmd
- Vent
- Cool Mode
- EconMode
- Compressor1
- Compressor2
- Heat Mode
- Heat1
- Heat2

Unit Details

CATALYST
Efficiency Enhancing Controller

Demand Response Strategies

Cycle Control Units are turned off at specific intervals during the demand period. Works with a lot units

Dynamic Control – A demand level is established for the building, and the available energy is passed to the units with greatest demand

Set points are adjusted during the demand period

Pre Cooling the electrical loads are shifted to off peak times

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The CATALYST Technology: More than a VFD

There are several things that are unique to the CATALYST compared with a typical VFD approach. These features, combined with the energy savings from the fan control, economizer logic, and DCV, strengthen the product's position as a turnkey solution for any constant volume RTU.

- The CATALYST, with the drive, economizer, and sensor information provides deep integration into the RTU and acts as the gateway for data collection, Fault Detection, & Diagnostics.
- Comes as a "Retrofit Kit" that increases ease of installation, provides predictable results, and reduces labor cost. No parts mounted throughout the unit. (probably cuts the install time in half compared to trying to do it as parts and pieces)
- Protects unit from low air flow conditions that might cause evaporator to ice or high temp limits to be exceeded. Onboard logic increases speed of the fan in response to indications of low air flow. (Over 70 percent of the units we have installed have needed to rely on this feature at some point. Filters get dirty and belts wear out. This reduces air flow from commissioned levels. Typical VFD cannot discern this and respond.
- Controller-embedded fault detection routines covers critical aspects of system performance.
- CATALYST service switch allows technicians to service and maintain the unit without the need to fully understand the CATALYST. Serves as a way to track whether PM is being performed. This helps prevent technicians from jumpering, overriding, or dismantling the product. Without this, there is a high likelihood that in the course of normal maintenance and service, uniformed technicians will not bother understanding how the units is being controlled and will undermine the investment.
- Innovative Control Sequences: Temperature-based demand control ventilation increases the savings over traditional DCV
- Improved economizer cooling using a concept we developed for BMS applications called "Advance Cool"
- Fan & Damper control scheme that evaluates the benefit of outside air versus the fan savings. This logic dials in an optimum balance between the fan energy and the cooling benefit from outside air in certain temperature bins.
- CATALYST logic overcomes the limitations of two-stage thermostatic control when 3 stages actually provides the maximum benefit. Most BMS and Tstat applications do not address this. (Economizer, Comp #1, Comp #2)